

### WHO WE ARE

# OnMed

### PURPOSE

Develop and deliver a comprehensive solution for access to quality affordable care for everyone regardless of where they work, live or play.

### SOLUTION

A remote Care Station leveraging technology and innovation for a unique patient and clinician experience. Full integration of new diagnostic tools, patient care technologies and access without complexity or boundaries.

### **UNDERSTAND THE MARKET**

We have designed and leverage technology in a new care platform, connecting clinicians in a meaningful way for the ultimate patient experience. Our solution delivers access anywhere, anytime with a user-friendly and exceptional patient experience.

# OnMed Care Station

The Future is Now.





### MINIMAL ACCESS IN REMOTE AREAS

- 135 rural hospitals closed since 2010
- Difficulty recruiting qualified clinicians to remote a reas.

### LACK OF AVAILABLE APPOINTMENTS

- Nation wide shortage of primary care physicians leads to long wait times.
- Shortage of 13k+ PCP's.

#### **BURDEN OF APPOINTMENT TRAVEL**

 Rural Americans live much further from healthcare facilities, which further contributes to them delaying timely, preventative care.

#### **NEED FOR MULTI-SERVICE APPOINTMENTS**

 On Med provides a comprehensive patient care experience through the onboard diagnostic equipment.

#### INDIGENT AND EMERGENCY IMPACT

- Approximately 28% of Americans have Medicaid or are uninsured.
- Lack of acceptance for these patients leads to overutilization of ERs.

#### CONVENIENCE

• Long wait times, confusing referral process, and cost all contribute to rural and indigenous Americans to delay preventative care.

### CURRENT STATE

## MARKET VALIDATION

The issue is greater than the illness



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Roughly 30 million Americans of all ages had no health insurance in 2021



hospital closure locations

# <u>13K</u>+

Shortage of primary care physicians across the USA

## 135

More than 135 hospitals have closed since 2010 and another 453 are at risk of closure

P75K Uninsured

## 60M

About 1 in 5 Americans live in rural America



In 2022, the average days to get an appointment



CHANNEL AND MARKET

# FOCUSED ON KEY CHANNELS AND MARKETS THAT NEED OUR SOLUTION THE MOST





MEDICAID

UNINSURED

GROWING OPPORTUNITIES

TOP PROSPECTS IN PROGRESS





### THE DIFFERENCE



FULL SERVICE 80-85% of primary care visits treated

SAFE and SECURE The station is cleaned with UV light after every consultation



**AFFORDABLE** The cost of the station or a single visit is a fraction of the current options.



They call them vitals for a reason. We provide technology to capture vitals onsite.

PRESCRIPTIONS Medication dispensing onsite



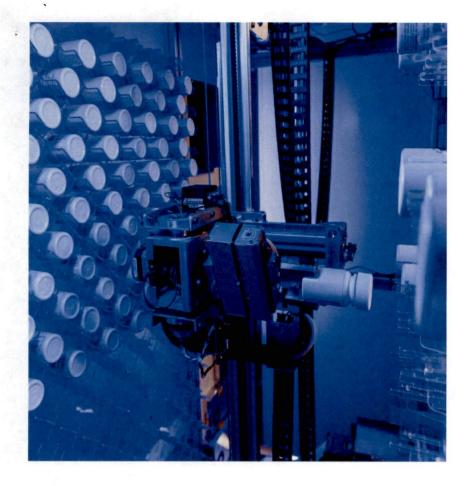
ACCESSIBLE Our healthcare station can be located in rural or urban locations with 7 days access

#### USER EXPERIENCE

## **CREATING REAL CONNECTIONS BETWEEN PATIENTS** AND CLINICIANS







### WE DISPENSE MEDS



### ONSITE

Our Care Stations are equipped with a secure pharmacy vault for instant dispensing of medication.



### E-PRESCRIBE

Clinicians can also E-Prescribe to the patient's requested pharmacy.

### SAFETY AND SECURITY



UV LIGHTING After every consultation, the station is blasted with UV lighting to eliminate viruses and bacteria.



AIR PURIFICATION HEPA air filtration system that kills 99.9% of viruses and



#### DISINFECTED

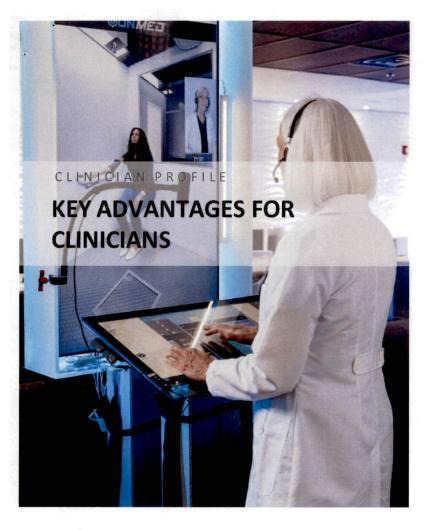
Regular onsite cleaning to remove dirt, debris and fingerprints from surface.



ANTI-MICROBIAL Internal surfaces are comprised of materials with proven antimicrobial features.







### SCHEDULE FLEXIBILITY

Clinicians can work full time or part time with flexibility in their schedules.

### WORK FROM HOME

Our model allows clinicians to work from home giving them the flexibility and convenience. We believe at scale +80% will work from home.

### **PAYMENT METHODOLOGY**

We offer both full time and part time positions with hourly financial models including bonus system for performance

### **RECRUITING AND RETAINING**

We have developed a model that gives us a distinct advantage with pay and work environment that allows us to recruit and retain at a higher rate that the market. We will continue to mature our offering to stay at the top of the market that allows us to scale.

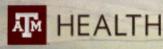
### "THEY'RE CALLED VITALS FOR A REASON"

Our Care Stations are equipped with technology, enabling clinicians to better diagnose and treat each patient. Our team relentlessly pursues the ultimate experience for both patient and clinician. We will continue to add other innovative technologies in the future.





# WORKING IN RURAL COMMUNITIES





Milam County Texas

Population 25,000 Physicians 4 1002 square miles No Hospital

2 hospital closures left the community with nothing available.

White (non-Hispanic) –62% Black / African – 8% Native American – 0.27% Hispanic / Latino – 25% Other – 4.7% Macon County

Population 18,895 Physicians 4 613 square miles No Hospital

Tuskegee University is a HBCU. They funded their station by a Health Literacy HHS grant.

> White (non-Hispanic) – 2% Black / African – 94% Native American - 0.2% Hispanic / Latino – 1% Other – 3%



City of LaFayette STRENGTH WOVEN IN

Chambers County Alabama

> Population 48,865 Physicians 4 871 square miles No Hospital

On average it takes a citizen 30 minutes to reach the nearest hospital.

> White (non-Hispanic) – 26% Black / African – 69% Native American - 0.34% Hispanic / Latino – 3% Other – 1.7%

#### A BRANDED EXPERIENCE

OFFERING A NEW EXPERIENCE FOR OUR PARTNERS TO PROMOTE THEIR BRAND



# **Implementation Planning**







#### 4-6 Weeks

#### AGREEMENTS

OnMed and Sponsor will sign Contract and execute a Commercial Partnership Agreement covering all aspects of the OnMed Sponsor Partner relationship. BUILD & SHIPMENT Station Construction and Testing begins with signed Contract and partial payment of Licensing Fees. Shipment will be upon completion and agreed

scheduling.

8-16 Weeks

### 1 Week

#### INSTALL

Station will be fully assembled and installed on location.



1 Week

TESTING

Our Implementation

team will test, calibrate

and monitor all

hardware and software

and finalize

connections to OnMed

Virtual Medical Center.



GO-LIVE

Station will begin

taking patients on

mutually agreed upon

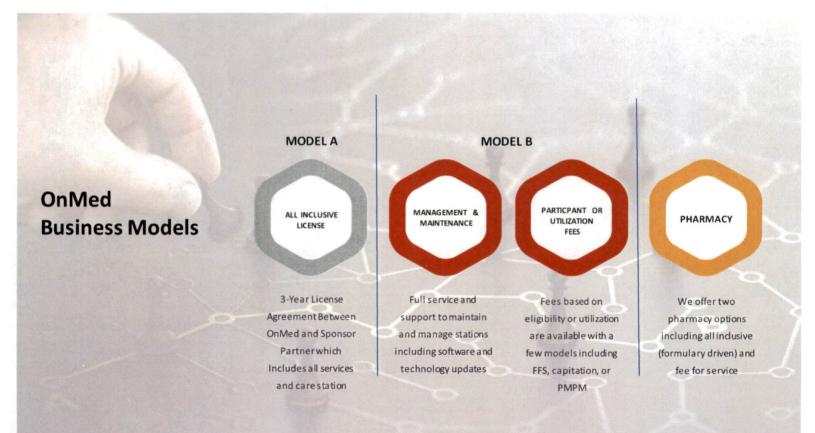
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#### ength of Contract

### SERVICE & MONITORING

Station will be monitored and serviced by our technical experts for length of contract





## **Recent Press Releases**



OnMed featured in KFF story on health access challenges in rural America.

OnMed, a Florida-based company, has an OnMed Care Station in rural Texas and hopes to open several dozen more in various states next year. The company wants to keep its services free for patients, with funding from universities, health systems, non-profits and insurance companies. OnMed Featured in Auburn Summer Magazine

Auburn University features rural health project and partnership with OnMed in its summer magazine in summer 2023.

September 19, 2023



# WSFA 12 Covers the rollout of the OnMed Care Station at Tuskegee University.

WSFA 12 News interviews OnMed CEO Tom Vanderheyden about the OnMed Care Station on the Tuskegee University campus.

November 2, 2022

September 19, 2023

### Tuskegee University and OnMed announce partnership to deliver innovative virtual care services.

OnMed partnered with Tuskegee University to offer a wide variety of health and wellness services to the community.

September 9, 2022





# THANK YOU!

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